

**NeighborWorks**

**Connecticut Housing Activities and Investment**

**FY2015**

NeighborWorks Organizations	Total Staffing - Full-Time Equivalents	Counseling and Education - Customers	Customers Counseled by NFMC	Housing Production					Total Reported Investment	Grants Received	Grant Leverage	Jobs Created and/or Maintained	Taxes Generated
				Home owners Created - Customers	Preserved Home Ownership - Customers	Rental Homes Constructed, Acquired and Preserved	Total Repaired - Homes	Rental Homes Portfolio, Owned and/or Managed					
<b>Connecticut NeighborWorks Organizations</b>	100.50	2,379	174	483	130	93	1,281	1,491	\$120,259,623	\$1,725,603	70:1	377	\$8,646,486
Housing Development Fund, Inc.	14.50	316		155	1				\$33,269,668	\$646,999	51:1	24	\$296,521
Mutual Housing Association of Greater Hartford, Inc.	18.00	189		8		14	534	463	\$3,148,497	\$161,750	19:1	45	\$1,242,893
Mutual Housing Association of Southwestern Connecticut, Inc.	12.50					10	673	479	\$412,120	\$124,500	3:1	37	\$1,162,282
Neighborhood Housing Services of New Britain, Inc.	4.25	674	67	97	47		1	25	\$16,354,782	\$74,760	219:1	11	\$284,742
Neighborhood Housing Services of New Haven, Inc.	18.00	566	35	131	23	6		6	\$31,561,691	\$312,464	101:1	64	\$1,139,141
Neighborhood Housing Services of Waterbury, Inc.	5.50	415	72	89	59			10	\$21,780,668	\$118,630	184:1	14	\$303,397
NeighborWorks New Horizons	27.75	219		3		63	73	508	\$13,732,197	\$286,500	48:1	182	\$4,217,510
<b>Other organizations</b>			5	2	2							0	\$3,991
Community Ventures Corporation				1								0	\$2,253
Family Services, Inc.					1								
Neighborhood Housing Services of Greater Cleveland, Inc.			3										
NeighborWorks Provo					1								
NeighborWorks Southern Mass			1										
Oak Hill Community Development Corp.				1									\$1,738
RUPCO, Inc.			1										
<b>Other (non-NeighborWorks) NFMC Grantees</b>			870										
<b>CONNECTICUT GRAND TOTAL</b>	100.50	2,379	1,049	485	132	93	1,281	1,491	\$120,259,623	\$1,725,603	70:1	377	\$8,650,477

**TOTAL STAFFING - FULL-TIME EQUIVALENTS:** The total number of programmatic housing-related, community building and engagement, and community economic development full-time equivalent staff (FTEs) reported by line of business in the FY2015 Annual Survey for NeighborWorks organizations only.

**COUNSELING AND EDUCATION - CUSTOMERS:** Includes the number of households provided with pre-purchase, post-purchase, financial capability, and other related workshops. This figure also includes customers receiving individual housing counseling and foreclosure mitigation counseling customers not counted in Preserved Homeownership. Customers and households are allocated to the state in which the customer or household is located, if known, otherwise to the state in which the NeighborWorks organization's office is located.

**CUSTOMERS COUNSELED BY NFMC:** The National Foreclosure Mitigation Counseling (NFMC) program provides grants for foreclosure counseling to state Housing Finance Agencies (HFAs), HUD Counseling Intermediaries,

and NeighborWorks organizations. This number represents the count of customers with intake dates in FY15 and reported no later than December 31, 2015, served by NeighborWorks organizations as direct grantees of NFMF funds; this number does not include Post-Modification Counseling or Legal Assistance Counseling. If a network organization is a direct grantee and a sub-grantee of an HFA or intermediary, only customers reported for activities by the NeighborWorks organizations as a direct grantee are included. This number represents unique instances of service and does not reflect a count of unique customers served as there may be cases where the same customer received two distinct instances of service within the same fiscal year. Customers are allocated to the state in which the customer is located.

**HOMEOWNERS CREATED - CUSTOMERS:** Total number of customers that purchased a home as a result of services received from NeighborWorks organizations. Customers are allocated to the state of the customer's address; hence, a NeighborWorks organization's production in its home state may appear smaller than its total production where it has out-of-state customers.

**PRESERVED HOMEOWNERSHIP - CUSTOMERS:** Total number of customers for whom a NeighborWorks organization provided direct rehabilitation services, lending for rehabilitation, foreclosure mitigation counseling that resulted in retention of the home, refinancing, or a reverse mortgage. Like Homeowners Created, customers are allocated to the state of the customer's address.

**RENTAL HOMES CONSTRUCTED, ACQUIRED AND PRESERVED:** Measured in units. Includes rental homes constructed, acquired for new renters or with existing renters, refinanced to extend affordability, rehabilitated, rental homes provided with fee-for-service assistance, and rental homes rehabilitated with NSP funds. Units are allocated to the state in which the rental housing is located.

**TOTAL REPAIRED - HOMES:** Measured in homes/units. Owner-occupied repaired units with improvement cost per unit of less than \$2,000, plus renter-occupied repaired units with improvement cost per unit of less than \$6,000. Units are allocated to the state in which the NeighborWorks organization's office is located.

**RENTAL HOMES PORTFOLIO, OWNED AND/OR MANAGED:** Owned and/or managed single-family and multi-family rental units as of September 30, 2015. For FY15, units are allocated to the state in which the rental property is located.

**TOTAL REPORTED INVESTMENT:** Total investment from private, philanthropic, and public sources from projects reported by network organizations to NeighborWorks America.

**GRANTS RECEIVED:** Grants received are from NeighborWorks America core appropriation funds only (does not include NFMF, EHLP, MHA, or Urban LIFT).

**APPROPRIATION LEVERAGE:** The ratio of Total Reported Investment to annual federal core appropriation. Shown for network as a whole.

**GRANT LEVERAGE:** The ratio of Total Reported Investment to Grants Received. Shown for each NeighborWorks organization.

**JOBS CREATED AND/OR MAINTAINED:** Annualized FTEs created or supported in the overall economy as a result of NeighborWorks organizations' activities in the state, including new construction, rehabilitation and repair for residential and commercial developments, property management operating costs, and programmatic FTEs employed at NeighborWorks organizations. Job estimates were modeled using IMPLAN economic modeling software. Job estimates are represented here as FTEs. Job estimates do not include non-network organization NFMF FTEs. (Network aggregate job estimates include non-network NFMF FTEs.)

**TAXES GENERATED:** Local, state, and federal tax revenues generated as a result of NeighborWorks organizations' activities in the state, including new construction and rehabilitation and repair for residential and commercial developments, property management operating costs, and programmatic FTEs employed at NeighborWorks organizations. Tax estimates do not include the impact of non-network organization NFMF FTEs. Tax estimates were modeled using IMPLAN economic modeling software. (Network aggregate tax estimates include non-network NFMF FTEs.)

**Programmatic Outputs –Production- (customer property or rental unit) geocoded locations.**

Each EDS report allocates the programmatic production output to the state where the customer's property or rental unit is located, if an address is provided, or to the state of the NWO office location, if an address is not provided.

Addresses are assigned ("geo-coded") to a location using a specialized software. Due to current limitations of this technology as well as address data entry errors made by NWO staff, not all addresses can be properly geocoded and, consequently, a small number of programmatic outputs may be assigned to the wrong state. Until a better software solution becomes available, starting this year, addresses that fail to properly geocode are assigned to the state of the NWO office location, instead of the state that was input with the street address.

Although this approach significantly reduces the number of geocoding inconsistencies, it does not eliminate the problem completely. Starting in FY15, NeighborWorks has added address validation to the Online Reporting System to identify addresses that fail to geocode providing an opportunity for NWOs to make corrections before submitting quarterly production data. We anticipate this will also help substantially reduce these inaccuracies.

Please be aware that since we implemented this new state assignment method with FY15 data only, the historical data in the five year reports may have some inconsistencies with units from prior years assigned to an incorrect state that was the input state, instead of being assigned to the NWO office location.

Organizations who are affiliated into the NeighborWorks network have a grace period of 2 quarters to report production to NeighborWorks America. For FY15, organizations that were affiliated in Quarters 3 and 4 (April - September 2015) would not have reported production within the 2015 fiscal year, although they may have received grant funds or other resources during that time period.