

**NeighborWorks Network**  
**Connecticut Housing Activities and Investment**  
**FY2011 - 2015**

NeighborWorks Organizations	Total Staffing - Full-Time Equivalents	Counseling and Education - Customers	Housing Production					Total Reported Investment	Grants Received	Grant Leverage	Average Jobs Created and/or Maintained Annually
			Home owners Created - Customers	Preserved Home-Ownership - Customers	Rental Homes Constructed, Acquired and Preserved	Total Repaired - Homes	Rental Homes Portfolio, Owned and/or Managed				
Housing Development Fund, Inc.	14.50	1,151	600	42				\$152,162,352	\$2,394,797	64:1	24
Mutual Housing Association of Greater Hartford, Inc.	18.00	748	42		59	2,238	463	\$21,986,488	\$774,075	28:1	46
Mutual Housing Association of Southwestern Connecticut, Inc.	12.50			1	120	673	479	\$19,943,618	\$899,990	22:1	64
Neighborhood Housing Services of New Britain, Inc.	4.25	2,726	407	360	6	93	25	\$66,424,708	\$484,376	137:1	8
Neighborhood Housing Services of New Haven, Inc.	18.00	2,478	280	423	6		6	\$72,818,955	\$1,344,615	54:1	57
Neighborhood Housing Services of Waterbury, Inc.	5.50	2,233	386	673	10		10	\$165,922,309	\$400,775	414:1	104
NeighborWorks New Horizons	27.75	645	9		265	348	508	\$45,707,633	\$1,504,968	30:1	93
Other organizations		3	3	11							
<b>Connecticut Total</b>	<b>100.50</b>	<b>9,984</b>	<b>1,727</b>	<b>1,510</b>	<b>466</b>	<b>3,352</b>	<b>1,491</b>	<b>\$544,966,062</b>	<b>\$7,803,596</b>		

**TOTAL STAFFING - FULL-TIME EQUIVALENTS:** The total number of programmatic housing-related, community building and engagement, and community economic development full-time equivalent staff (FTEs) reported by line of business in the FY2015 Annual Survey for NeighborWorks organizations only.

**COUNSELING AND EDUCATION - CUSTOMERS:** Includes the number of households provided with pre-purchase, post-purchase, financial capability, and other related workshops. This figure also includes customers receiving individual housing counseling and foreclosure mitigation counseling customers not counted in Preserved Homeownership. Customers and households are allocated to the state in which the customer or household is located, if known, otherwise to the state in which the NeighborWorks organization's office is located.

**HOMEOWNERS CREATED - CUSTOMERS:** Total number of customers that purchased a home as a result of services received from NeighborWorks organizations. Customers are allocated to the state of the customer's address; hence, a NeighborWorks organization's production in its home state may appear smaller than its total production where it has out-of-state customers.

**PRESERVED HOMEOWNERSHIP - CUSTOMERS:** Total number of customers for whom a NeighborWorks organization provided direct rehabilitation services, lending for rehabilitation, foreclosure mitigation counseling that resulted in retention of the home, refinancing, or a reverse mortgage. Like Homeowners Created, customers are allocated to the state of the customer's address.

**RENTAL HOMES CONSTRUCTED, ACQUIRED AND PRESERVED:** Measured in units. Includes rental homes constructed, acquired for new renters or with existing renters, refinanced to extend affordability, rehabilitated, rental homes provided with fee-for-service assistance, and rental homes rehabilitated with NSP funds. Units are allocated to the state in which the rental housing is located.

**TOTAL REPAIRED - HOMES:** Measured in homes/units. Owner-occupied repaired units with improvement cost per unit of less than \$2,000, plus renter-occupied repaired units with improvement cost per unit of less than \$6,000. Units are allocated to the state in which the NeighborWorks organization's office is located.

**RENTAL HOMES PORTFOLIO, OWNED AND/OR MANAGED:** Owned and/or managed single-family and multi-family rental units as of September 30, 2015. For FY15, units are allocated to the state in which the rental property is located.

TOTAL REPORTED INVESTMENT: Total investment from private, philanthropic, and public sources for projects reported by network organizations to NeighborWorks America.

GRANTS RECEIVED: Grants received are from NeighborWorks America's core appropriation funds only (does not include NFMC, EHLF, MHA, or Urban LIFT).

APPROPRIATION LEVERAGE: The ratio of Total Reported Investment to annual federal core appropriation. Shown for network as a whole.

GRANT LEVERAGE: The ratio of Total Reported Investment to Grants Received. Shown for each NeighborWorks organization.

AVERAGE JOBS CREATED AND/OR MAINTAINED ANNUALLY: For FY10-11 jobs were estimated using NAHB Job multipliers and represent annualized FTEs created or sustained. For FY12-15, job estimates were modeled using IMPLAN economic modeling software; a tool that assists in the analysis of jobs created or supported in the overall economy as a result of NeighborWorks organizations' activities in the state, including new construction, rehabilitation and repair, property management operating costs, and FTEs employed at NeighborWorks organizations. Job estimates have been converted to FTEs. Job estimates do not include non-network organization NFMC FTEs. (Network aggregate job estimates include non-network NFMC FTEs.)

Programmatic Outputs—Production- (customer property or rental unit) geocoded locations.

Each EDS report allocates the programmatic production output to the state where the customer's property or rental unit is located, if an address is provided, or to the state of the NWO office location, if an address is not provided.

Addresses are assigned ("geo-coded") to a location using a specialized software. Due to current limitations of this technology as well as address data entry errors made by NWO staff, not all addresses can be properly geocoded and, consequently, a small number of programmatic outputs may be assigned to the wrong state. Until a better software solution becomes available, starting this year, addresses that fail to properly geocode are assigned to the state of the NWO office location, instead of the state that was input with the street address.

Although this approach significantly reduces the number of geocoding inconsistencies, it does not eliminate the problem completely. Starting in FY15, NeighborWorks has added address validation to the Online Reporting System to identify addresses that fail to geocode providing an opportunity for NWOs to make corrections before submitting quarterly production data. We anticipate this will also help substantially reduce these inaccuracies.

Please be aware that since we implemented this new state assignment method with FY15 data only, the historical data in the five year reports may have some inconsistencies with units from prior years assigned to an incorrect state that was the input state, instead of being assigned to the NWO office location.

Organizations who are affiliated into the NeighborWorks network have a grace period of 2 quarters to report production to NeighborWorks America. For FY15, organizations that were affiliated in Quarters 3 and 4 (April - September 2015) would not have reported production within the 2015 fiscal year, although they may have received grant funds or other resources during that time period.